



Position Title: Pricing Analyst
Reports to: Costing/Pricing Manager
Location: Easy Way Products Matamoros Mexico

Position Description

The Pricing Analyst will manage and coordinate all aspects of customer pricing, analysis, and item setup. The successful candidate will be responsible for conducting analysis of sales, margin, customer pricing, supplier cost and maintaining an effective quoting model. This position will work closely with Sales to refine pricing and quoting processes and methodologies, manage projects, and utilize analytical experience to lead cross-functional teams.

Key Responsibilities

1. Collaborate within the team to maintain and/or develop key department wide processes, including quoting history and margin standards.
2. Process ownership – quoting, customer pricing maintenance, exceptions, new item development, among others are processes owned by this position.
3. Guide the cost analysis process by establishing and enforcing policies and procedures.
4. Develop customer-centric analytics to inform/direct the sales organization's strategy and decision-making.
5. Assist customer service with special orders and questions about incoming orders. Create order specific information and ensure accurate and timely communication to the customer.
6. Responsible for various ad hoc reporting on multiple types of inquiries and ability to present to management team.
7. Collaborate across departments to work through strategic initiatives.
8. Other duties as assigned.

Competencies

1. Demonstrated aptitude for problem-solving; ability to analyze problems and determine solutions for stakeholders.
2. Must have the leadership skills to develop a team with a diverse range of abilities. Effectively balance the need to coach and mentor with the requirement to clearly communicate expectations and hold people accountable for their performance.
3. Possess solid interpersonal skills and the ability to effectively organize and communicate with cross-functional teams.
4. Proven track record of being results orientated with demonstrated ability to achieve bold goals.



Qualifications

1. Bachelor's degree (preferably in business) from an accredited institution.
2. 3+ years of relevant experience, preferably within a retail or manufacturing environment.
3. Proficient knowledge of all Microsoft Office Suite products (Excel, Outlook, Word, PowerPoint).
4. Some knowledge or experience of SQL preferred